

## Achieving NPEP aims - raw data collection

PPT	LRN	Colour	Note	Theme
Policy	Local	Orange	Incentivise change - demonstrate the benefits of the change.	Benefits
Policy	Local	Orange	£50k per Trust as a minimum requirement – this is <0.1% of their budgets.	Funding
Policy	Local	Orange	Migration and transition funding to take away obstacles and / or excuses for not doing it.	Funding
Policy	Local	Orange	Sell benefits and requirements at Trust board level.	Stakeholder engagement
Policy	Local	Orange	Use Foundation Trusts to ensure they understand and implement the strategy to get and / or maintain their status.	Stakeholder engagement
Policy	Local	Orange	Finance directors are key influencers; target them with finance-specific benefits.	Stakeholder engagement
Policy	Local	Pink	Policy? Standards? Deliver benefits so everyone will sign up to them. Owned and driven by senior members of organisations locally, ideally DoFs.	Stakeholder engagement
Policy	Local	Yellow	Trusts need eEnablement owners.	Stakeholder engagement
Policy	Local	Orange	Need different routes to maturity for different organisations depending on where they are now.	Targets
Policy	Local	Orange	Opt-out business case rather than a mandate?	Targets
Policy	Local	Orange	Mandate the standards at a point in time, but not straight away.	Targets
Policy	Local	Pink	Policies should have teeth – allowing people to be held accountable.	Targets
Policy	Local	Pink	There are enough policies that just need to be prioritised and managed and / or mandated.	Targets
Policy	Local	Yellow	Get Trusts to maximise their existing systems: aim for 100% e-payment.	Targets
Policy	Local	Yellow	Enforce standing financial instructions around system compliance.	Targets
Policy	Regional	Orange	Sell the vision.	Stakeholder engagement
Policy	Regional	Pink	To agree a mandated "dream" pre-qualification questionnaire.	Standards
Policy	Regional	Pink	Agree a standard set of Ts and Cs.	Standards
Policy	Regional	Pink	Mandate the standards.	Targets
Policy	Regional	Yellow	Mandate within Trusts from SHAs.	Targets
Policy	National	Pink	Do contract measurement.	Benefits
Policy	National	Yellow	Approved NHS suppliers - scale benefits mean they will invest in change.	Benefits
Policy	National	Pink	Benefits of looking at the most successful eProcurement implementation used by the Scottish NHS (eProcurement Scotland or EPS) to see how they overcame problems.	Education
Policy	National	Yellow	Talent management. Understanding of technology is low. Therefore we need to concentrate on talent in general whatever location or department.	Education
Policy	National	Yellow	Pharmacy paper.	Education
Policy	National	Orange	Mandate requires money and resource at Trust and supplier level.	Funding
Policy	National	Orange	Provide incentives for Trusts to adopt the steps involved in the eEnablement strategy.	Funding
Policy	National	Pink	One time PQQ validated and updated by the third party.	NHS-wide
Policy	National	Orange	Education.	Stakeholder engagement
Policy	National	Orange	Take care on standardisation with regard to the supply/er side.	Stakeholder engagement
Policy	National	Orange	Emphasise what's not going to change.	Stakeholder engagement
Policy	National	Orange	Change and communication management for Trusts.	Stakeholder engagement
Policy	National	Pink	Communication of policy via tiger teams.	Stakeholder engagement
Policy	National	Yellow	It's about procurement not about technology.	Stakeholder engagement
Policy	National	Yellow	Trust IT (eEnablement?) representative.	Stakeholder engagement
Policy	National	Orange	Think about cross-sector interoperability in standards so make it easy to build tables to cross-reference.	Standards
Policy	National	Orange	Unify.	Standards
Policy	National	Pink	Data standards.	Standards
Policy	National	Yellow	Generic product identifiers.	Standards
Policy	National	Yellow	Cross-referenced identifiers and standards.	Standards
Policy	National	Yellow	Output-based supplier standards.	Standards
Policy	National	Yellow	Mandated standards.	Standards
Policy	National	Yellow	Unambiguous identification.	Standards
Policy	National	Orange	Mandate and a migration path towards it.	Targets
Policy	National	Orange	Beware of OJEU restriction on mandation of standards - references must be to the standard "or equivalents" which essentially undermines mandation.	Targets
Policy	National	Orange	Do not let the standards debate stop doing things!	Targets
Policy	National	Orange	Mandating standards needs to be a migration. Benefits to all stakeholders must be clearly identified.	Targets

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Policy	National	Orange	Is there an appetite within the NHS to mandate standards?	Targets
Policy	National	Pink	Policy should be mandated and supported and measured.	Targets
Policy	National	Pink	Top thought: NPEP data standards (eClass, DUNS, GS1) should be DoH policy, with a mandate for Trusts and hubs to use them. They should also be part of internal / external audit processes to ensure compliance.	Targets
Policy	National	Yellow	Service providers encouraged to interoperate fully.	Targets
Policy	National	Yellow	Mandate. If not, then it could take years.	Targets
Process	Local	Pink	Back office suffers from maverick spending as invoices come in with not enough information.	Process
Process	Local	Pink	Process is different in every organisation, there is no standard.	Process
Process	Local	Pink	Needs to be realistic many need to be different in each organisation.	Process
Process	Local	Pink	There are no standards which makes it difficult for everyone to adhere to anything.	Standards
Process	Regional	Yellow	Contracts database.	NHS-wide
Process	Regional	Pink	Automation of content.	Process
Process	Regional	Pink	Procurement model processes standards.	Process
Process	Regional	Yellow	Smooth logistics.	Process
Process	Regional	Yellow	System driven supplier performance maintenance.	Process
Process	Regional	Pink	Drive supplier engagement. Clear message of requirements.	Stakeholder engagement
Process	Regional	Pink	Hubs to support implementation of policy decisions at Trust level.	Stakeholder engagement
Process	Regional	Pink	Group providers together. Hub?	Stakeholder engagement
Process	Regional	Yellow	Suppliers shared by systems.	Stakeholder engagement
Process	Regional	Yellow	Education within Trusts - why need business case? Don't need one for Finance systems.	Stakeholder engagement
Process	Regional	Yellow	Interoperability.	Standards
Process	National	Orange	Release people to the front line services by automating data entry.	Benefits
Process	National	Yellow	Business case sharing / mandate.	Benefits
Process	National	Orange	Ensure long term sustainability of program when capital funding runs out.	Funding
Process	National	Yellow	Fund resources for change management at Trust level.	Funding
Process	National	Orange	Data pool of content centralised which can be pulled down to update the various 'systems' in a format that can be mapped to other formats.	NHS-wide
Process	National	Orange	Catalogues are key content but suppliers must acknowledge that Trusts are individual businesses so standards for the content becomes critical. There will never be one catalogue system.	NHS-wide
Process	National	Orange	Create a GS1 data pool for the NHS. This requires funding.	NHS-wide
Process	National	Pink	Price comparison website for stock in catalogues.	NHS-wide
Process	National	Yellow	Provide suppliers with an international way of exchanging product data.	NHS-wide
Process	National	Yellow	Data synchronisation.	NHS-wide
Process	National	Yellow	National sourcing tool. System must link to independent quality and best value assessment to enable best value choice.	NHS-wide
Process	National	Orange	Best practice.	Stakeholder engagement
Process	National	Orange	Define the ideal of what Trusts should be aiming for. Link to patient outcomes.	Stakeholder engagement
Process	National	Orange	Define clarity.	Stakeholder engagement
Process	National	Orange	Develop maturity tool into a tool which guides outcomes.	Stakeholder engagement
Process	National	Yellow	Patient confidentiality issue holding up informatics.	Standards
Process	National	Yellow	Better information governance should speed up decision making.	Standards
Process	National	Pink	Contract T&Cs: Use suitable and available contracts for IT, not Trusts' standard contract terms. Intellect.	Standards
Process	National	Yellow	Smooth data flows.	Standards
Process	National	Yellow	Data quality is paramount.	Standards
Process	National	Pink	Mandate good standards.	Targets
Process	National	Yellow	eEnablement should be mandated.	Targets
Technology	Local	Orange	Mash up of NHS providers.	New areas
Technology	Local	Orange	Create a simulation of the vision for the future; combine the patient experience with the mash-up concept.	Stakeholder engagement
Technology	Local	Yellow	Follow-on after implementation (which can be a full-time job) NPEP needs to provide the resources.	Stakeholder engagement
Technology	Local	Yellow	Rapid rate of change in IT systems and methodology within Trusts makes collaboration even at a local level problematic. This needs managing.	Stakeholder engagement
Technology	Regional	Pink	Data standards. Input and outputs to enable comparison.	Standards

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Technology	National	Orange	System integration needs to be centrally funded.	Funding
Technology	National	Orange	Provide funding for pilots for process improvement and automation.	Funding
Technology	National	Orange	Kite mark standards and rating for tech products.	New areas
Technology	National	Pink	Top thought: Technology needs more focus on expenditure on services rather than goods - am getting fed up of (pun intended!) sterile debate on cataloguing surgeon's gloves.	New areas
Technology	National	Orange	Proof of concept.	NHS-wide
Technology	National	Yellow	Common data standard for product information and interoperable catalogue / product master solutions.	NHS-wide
Technology	National	Yellow	Systems: transactional, reporting, marketplaces working together.	Process
Technology	National	Pink	eProcurement Scotland proves that it is not necessarily about the technology; it is key that the strategy is correctly defined.	Stakeholder engagement
Technology	National	Yellow	IT needs to be central to this process. Trust management structures often means IT is not working closely with procurement or finance.	Stakeholder engagement
Technology	National	Orange	Must mandate on product data standards with translation tables to allow adoption of other product codes.	Standards
Technology	National	Pink	Adherence to BASDA eBiz XML standards for interoperability.	Standards
Technology	National	Pink	eClass is losing out to UNSPSC (especially with UNSPSC medical extensions). Should NHS therefore chose UNSPSC?	Standards
Technology	National	Yellow	Systems need to be open to eEnablement.	Standards
Technology	National	Yellow	Interoperability and security standards.	Standards
Technology	National	Yellow	Information security works best centrally.	Standards